Trabian Ferguson

**CYbersecurity intern**

**Marietta, GA|** **fergusontrabian@outlook.com |** **(678)-300-3878 |** [**LinkedIn**](https://www.linkedin.com/in/trabianferguson/) **|** [**GitHub**](https://github.com/Trabian-Ferguson)

**EDUCATION**

**Kennesaw State University**   **Expected Graduation Date: 12/2026** *Bachelor of Science in Cybersecurity*  *GPA: 3.1/4.0*

**SKILLS & COMPETENCIES**

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| * **Technical Proficiencies:** Python, Java, PyTorch, Tensor Flow, Streamlit, Bash Scripting, Subnetting, Wireshark, Nmap, Cisco Packet Tracer, VMware Fusion, UTM, Virtualization, Autopsy, PuTTY, MacOS, Windows, Linux (Ubuntu/Kali) |
| * **Professional Proficiencies:** Technical Consulting, Customer Relationship Management (CRM), Consultive Sales, Solution-Oriented Thinking, Device Setup & Configuration, Apple Ecosystem Expertise, Continuous Learning, Client Needs Assessment |

**EXPERIENCE**

**Cisco**  **05/2025– Present**

*Consulting Engineer Intern*  *Raleigh, NC*

* Showcased three architectural solution options to leaders by assessing a client’s current infrastructure, conducting compatibility analysis, and outlining key trade-offs in scalability and modernization aligned with best practices.
* Contributed to weekly mock customer scenarios that mirrored real-world challenges, with a focus on cloud migration strategies, recurring revenue models, and technical customer support to refine solution-oriented client engagement and advisory capabilities.
* Presented a capstone presentation to company stakeholders, synthesizing hands-on Cisco experience, mock consulting projects, GenAI certification insights, and development of Conversational AI workflows to showcase end-to-end solution development, technical integration, and strategic client communication.

**Apple**  **10/2024 – 05/2025**

*Specialist*    *Dunwoody, GA*

* Participated in monthly one-on-one coaching sessions to refine sales strategies and enhance customer engagement techniques by developing new methods for recommending Apple products and services, as well as explaining ownership options to achieve sales metrics and deliver exceptional customer service.
* Utilized strategic consulting techniques and in-depth knowledge of Apple’s product line, services, and purchase solutions to effectively educate customers’ buying decisions, consistently surpassing quarterly metrics by an average of 20%.
* Collaborated with cross-functional team members to increase service standards across service standards across store zones, improving customer experience and operational efficiency.

**Cisco**  **05/2024 – 08/2024**

*Consulting Engineer Intern*  *Raleigh, NC*

* Established hybrid connectivity between on-premises and cloud-based solutions by integrating Webex Cloud-Connected UC (CCUC) services to the Cisco Unified Communications Manager (CUCM), ensuring seamless integration and service continuity.
* Reviewed and developed Method of Procedure (MOP) documents to deliver high-level solutions for client needs including implementation support, migration assistance, and post-migration technical support.